

Section 0511 Northern Virginia

Section Monthly Growth and Retention - June 2016 End of Month

| Member Type | Current Count | New Count | Renew Count | 12 Month Prior Count | Growth % | Retention % |
|--------------|---------------|-----------|-------------|----------------------|----------|-------------|
| ASSOCIATE | 50 | 21 | 7 | 25 | 100.00% | |
| DISTRICT | 1 | | | 1 | 0.00% | |
| FELLOW | 1 | | | 1 | 0.00% | |
| FULL | 264 | 23 | 57 | 303 | -12.87% | |
| ORGANIZATION | 4 | | 1 | 2 | 100.00% | |
| ORGMEMBER | 6 | 1 | 1 | 4 | 50.00% | |
| SENIOR | 195 | | 109 | 208 | -6.25% | |
| SITE | | | | 5 | | |
| STUDENT | 47 | 9 | 4 | 35 | 34.29% | |
| TOTAL | 568 | 54 | 179 | 584 | -2.74% | 70.72% |