

**Section 0511 Northern Virginia**

02 11 20

<b>Members</b>	<b>615</b>					
<b>UNPaid</b>	<b>99</b>			<b>16% UNPaid</b>		
	<b>516</b>		<b>UNPaid</b>		<b>Paid</b>	
Associate	3		3		0	
Full	446		80		366	
Organization	5		0		5	
Organmember	5		1		4	
Senior	138		12		126	
Student	18		3		15	
	<b>615</b>	Members	<b>99</b>		<b>516</b>	Members

	1 12 08 20	2 02 09 20	3 05 10 20	4 02 11 20	1 to 4 Delta
<b>Members</b>	<b>651</b>	<b>639</b>	<b>628</b>	<b>615</b>	36
<b>UNPaid</b>	<b>102</b>	<b>97</b>	<b>102</b>	<b>99</b>	3
	<b>549</b>	<b>542</b>	<b>526</b>	<b>516</b>	33
Associate	14	10	8	3	11
Full	468	462	453	446	22
Organization	5	5	5	5	0
Organmember	6	6	6	5	1
Senior	138	138	138	138	0
Student	20	18	18	18	2

If the payment per member remains \$10.50 per paid member then the max revenue would be  
 Projected Membership for December 605

Decline in Membership 9.1%  
 Total membership loss from March 2020 63

Projected Paid Memebrs December 509  
 Payment Per Member \$10.50  
 Total Revenue \$ 5,344.50

Current: 516  
 \$10.50  
 \$5,418.00

Emails Listed: 529 As a reminder the email list is tracked when used.

<b>States:</b>	CO 2	DC 7	GA 2	LA 1	MD 120	NC 1	NY 1	SC 5	UT 2
<b>21 States</b>	CT 1	FL 7	IL 1	MA 1	MO 1	NJ 3	PA 2	TX 2	
<b>2 lternational</b>	VA 448	WV 2	WA 1	WI 1		Ledbury, Herefordshire 1		FPO/AE 1	

448  
 165  
 2  
 615

Outside of the Commonwealth of Virginia: 165 2 individuals did not list an address

	1 11 03 20	2 08 04 20	3 13 05 20	4 08 06 20	5 08 07 20	6 12 08 20	7 02 09 20	8 05 10 20	9 02 11 20	1 to 9 DELTA	% DELTA
<b>Members</b>	<b>691</b>	<b>687</b>	<b>677</b>	<b>664</b>	<b>664</b>	<b>651</b>	<b>639</b>	<b>628</b>	<b>615</b>	<b>63</b>	
<b>UNPaid</b>	<b>120</b>	<b>131</b>	<b>102</b>	<b>95</b>	<b>95</b>	<b>102</b>	<b>97</b>	<b>102</b>	<b>99</b>	<b>18</b>	
	<b>571</b>	<b>556</b>	<b>575</b>	<b>569</b>	<b>569</b>	<b>549</b>	<b>542</b>	<b>526</b>	<b>516</b>	<b>45</b>	
Associate	40	36	24	20	20	14	10	8	3	32	
Full	471	473	475	471	471	468	462	453	446	18	
Organization	6	6	5	5	5	5	5	5	5	1	
Organmember	6	6	6	6	6	6	6	6	5	0	
Senior	144	143	142	139	139	138	138	138	138	6	
Student	24	23	25	23	23	20	18	18	18	6	
	<b>691</b>	<b>687</b>	<b>677</b>	<b>664</b>	<b>664</b>	<b>651</b>	<b>639</b>	<b>628</b>	<b>615</b>	<b>63</b>	

Member Loss 4 10 13 0 13 12 11 63